

## Appendix 7: Diversity data – spend with small/medium enterprises 2006

- 37 responses were received on 14 procurements
- 83% of tenderers returned a monitoring form
- 56% of respondents could be classified as small/medium enterprises (SME) based on number of employees
- 1 company identified itself as Black Asian Minority Ethnic (BAME)
- 1 procurement was under £49,999 in total value
- 6 procurements were between £50,000 - £153,000
- 7 procurements were over £153,379.

Bidders responded as follows:

“What is the percentage of BAME staff in your company workforce?”

- 28 companies responded to this question. The average answer given by respondents was 20%

“What is the percentage of women staff in your company workforce?”

- 34 companies responded to this question. The average answer given by respondents was 41%

“What percentage of your workforce lives in London?”

- 31 companies responded to this question. The average answer given by respondents was 35%

“Does your organisation have a diversity policy?”

- 31 organisations said that they had

“What is the percentage of disabled staff in your company workforce?”

- 9 companies responded to this question with of zero or no information.

In addition Seven companies provided information in response to what percentage of LGBT staff there were in their company / workforce.

Information on the degree and make-up with regard to diversity ratings of the ownership/senior management of the organisation continues to be poor. The main reason given is that the organisation does not track this information.

As part of the overall award criteria / scoring of tender returns we are looking at the possibility of applying an appropriate scoring methodology. It should, however, be noted that the new version of the MPA contract regulations states that award criteria must not include ‘non-commercial considerations’. Specifically, Para 10.5 states that “*Award Criteria* must not include: ‘matters that discriminate against suppliers from the *European Economic Area* or signatories to the *Government Procurement Agreement*.’

Six contracts have been awarded since tracking GLA equality / diversity information as part of the tender process. Of these, three have been awarded to SMEs. In keeping with EU rules, all contracts have been awarded on the basis of the most economically advantageous tender and, therefore, the relevant SMEs have won as a result of being the most appropriate company.